



Isaac Cruz González

CEO

Berganti Bikes

<http://www.bergantibikes.com>



Reunions bilaterals

- (17:00 - 20:00)
- (15:00 - 17:30)

Descripción

Berganti Bikes, founded in 2005, started with a passion for Mallorca and a hunger to help everyone discover the charms and versatility of the island.

Our bike shop is conveniently located on the beachfront promenade of Playa de Palma, just 10 minutes from Palma and 5 minutes from the airport. We stock an impressive range of bikes to rent including, road bikes, MTB, trekking, e-bikes and city bikes. Our friends (**yes - you!**) can also enjoy our in-store shop selling top of the range bike accessories and apparel and bike maintenance and repair service centre.

That fact that we love biking and we're Mallorquin means we know the best insider tips and biking routes on the island. We want our **friends** to have a holiday of a lifetime.

We not only pride ourselves on offering fair prices for the best quality, but we are also proud to be:

- The first bike shop in the world to receive the accreditation **TifoTafiShop** by Andrea Tafi cycling wear.
- The Mallorquin supplier for **De PedaalRidders** - A Belgium cycling reality show with the ex-professionals **Johan Museeuw** and **Ludo Dierckxsens**.
- Members of **BelgiumBicycleCentre** - Maintaining strict Belgium cycling standards.
- We're a keen supporter of **SOS Children's Villages** - because we love to give back to our community.

TIPO DE ORGANIZACIÓN

Empresa

Request

Hotels Bike friendly in Playa de Palma to add in our Hotel booking engine

We are looking for bike friendly hotels in "Playa de Palma" to add to our new Hotel booking engine.

- Conexion via Webservice
- Hotel can change the prices any moment.
- Hotel can open or close sales
- Not possible to create overbooking

- High volume of bookings during Hotels low season

If you want to know more, we will be happy to explain you more in a meeting.

Offer

B2B bicycle rental (Booking engine for TT00, Travel agencies, hotels, etc)

We have developed a B2B platform specially designed for TT00, travel agencies and Hotels.

Booking engine: Shows live availability for every bike model and size, as well as prices for the selected period, also possible to add client's bike geometry, pedals and extras, once the booking is finished, a PDF confirmation will show all the booking details.

Control Panel: In this section, you will have full control of your bookings, create, modify and cancel.

Price: This service is completely free, and you will get a % of commission of every booking done through you.

If you are interested, we will be happy to explain you deeply in a meeting.

Paraules clau : #mallorca #cicloturism #bikerent #roadbike #trekkingbike #mtb #travel #hotels #TT00

Request

Comercial del sector ciclista | Cycling sector Sales rep.

Buscamos 4 agentes comerciales del sector ciclista para la distribución de varias marcas en España

We are looking for 4 sales reps. from the cycling sector, to distribute few brands in Spain

Paraules clau : #Sales #comercial #ciclismo #cyclingclothes

Cooperació requerida

1. Sales / Distribution